

IBM Software Demos

Lotus Notes 7

1a (0:01)

Designed for business-critical collaboration, IBM Lotus Notes 7 delivers new, innovative capabilities that help increase organizational productivity & responsiveness, and help reduce the total cost of ownership.

1b (0:16)

Lee Jackson, a sales rep at JK Distribution, is using Lotus Notes offline while making a customer call. He has access to standard Notes features such as Mail, Calendar, Address Book, and To-do list while disconnected from the Lotus Domino server.

1c (0:35)

Lee uses a customer sales application developed at JK Distribution to complete a sales agreement with the new client, "LogiMex" (pronounced LAH-jih-mex). This application provides a variety of document templates based on Microsoft Word. Lee simply selects the appropriate template and fills out the sales contract.

1d (0:56)

Lotus Notes 7 includes integrated support for Microsoft Office "SmartTags", allowing users to access Notes features using selected text within a document.

1e (1:08)

The document properties dialog allows Lee to enter additional information regarding the specifics of the agreement, including the customer's region, and the cost and quantity of their shipments.

1f (1:23)

Once saved, the new contract document will appear in the appropriate Notes view, based on the region in which the customer resides. A variety of views are available, providing maximum flexibility when accessing contract information.

2a (1:39)

Moving to his Inbox, Lee sorts his messages according to message markers, a new ease-of-use feature in Lotus Notes 7 that visually indicates if a user is the only recipient or one of multiple recipients of a given message.

2b (1:54)

The first document contains a voice-mail message sent via Lotus Domino Unified Communications, a solution that integrates voice, mail, and fax messages into a single Domino-based repository.

2c (2:09)

Notes 7 users can now sort mail by Subject, and use the "Quick Flag" feature to mark messages for follow-up without having to launch a separate dialog. Here, Lee opens a message marked for follow-up that contains not only the message text, but also the mail thread in which the message is contained.

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2d (2:31)

Lee's calendar and all of its contents are available and functional while he uses Notes in offline mode.

2e (2:39)

Additional productivity features in the Lotus Notes 7 client include the ability to close all open windows, and also to save or clear the state of open windows upon exiting Notes.

2f (2:53)

Exiting the client will optionally prompt users to confirm their action, helping to avoid inadvertently closing Notes rather than an open database window.

<TRANSITION>

3a (3:06)

As Lee returns home that evening, he connects to the network, launches Notes, and replicates his mail and documents with the Lotus Domino server. When the new sales agreement document is stored on the server, it will trigger a workflow process that will automatically add the document to a Lotus Domino Document Manager repository. Lee accesses this repository using Windows Explorer on his laptop.

3b (3:34)

In the chart shown below the list of sales contracts, Lee now sees that presence awareness has been enabled for the names listed next to the graph. He takes advantage of this capability by initiating a chat with his manager, Bob Thompson. Awareness and instant messaging are available throughout the Lotus Notes 7 client, enabling real-time collaboration among colleagues when and where they need it.

3c (3:59)

Next, Lee creates a Lotus QuickPlace dedicated to the LogiMex account, while still inside the sales application. QuickPlaces are security-rich web-based spaces that support team or project-oriented collaboration. Information including documents, schedules, discussion threads, and task lists will be securely stored and accessible from the web by all authorized members.

3d (4:26)

Here, Lee initially adds Bob Thompson to the member list, but will also add members from both JK Distribution and LogiMex as appropriate.

3e (4:38)

The combination of Lotus Notes and Lotus QuickPlace software will help to optimize collaboration and maximize productivity & responsiveness when dealing with this new customer.

4a (4:52)

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Returning to his Inbox, Lee uses 2 new features of the Lotus Notes 7 client. First, he opens the chat transcripts view and sees that his earlier conversation with Bob has been saved automatically in a Notes document. He then sees all of his voice messages in another consolidated view.

4b (5:14)

Since Lee is online, awareness indicators and instant messaging capability are now available in his calendar as well.

4c (5:23)

Lotus Notes 7 delivers a powerful integrated client for messaging and collaboration that can seamlessly integrate with other collaboration environments, and help customers reduce ownership costs and more efficiently manage critical business resources.

END